



KICKSTART CALCULATOR

CAMPAIGN	SALES GOAL	SALES ACHIEVED	KICKSTART ACHIEVED?	EARNINGS ¹	QUALIFIED KICKSTART RECRUIT GOAL ²	EARNINGS FROM QUALIFIED KICKSTART RECRUITS	TOTAL EARNINGS ³	
2	\$150	\$	Y / N	\$	= \$50 + = \$50 + = \$50	\$	\$	
3	\$200	\$	Y / N	\$		\$	\$	
4	\$250	\$	Y / N	\$		\$	\$	
5	\$300	\$	Y / N	\$		\$	\$	
6	\$350	\$	Y / N	\$		\$	\$	
7	\$400	\$	Y / N	\$		\$	\$	
Total	\$1,650	\$	Y / N	\$	\$150	\$	\$	
Achieve all 6 KickStart sales goals and Mentor 3 or more Qualified KickStart Recruits, and earn an additional \$200!								+\$200
							TOTAL EARNED	\$

1. If KickStart Goal achieved for that campaign, multiply Sales Achieved by 40% to get Earnings; if not, refer to the earnings chart on Minding Your Business in YourAvon.com
2. Any Representative recruited during your KickStart program who has an on-time, paid order of \$150 or more during their first or second campaigns of appointment (by close of LOA 2). Refer to KickStart FAQs for more information on a qualified recruit.
3. Earnings from Sales + Earnings from Qualified KickStart Recruits = Total Earnings.